

# VOLVO CUSTOMERS TALK ABOUT VOLVO POWER

**“7.96 MPG AND A RELIABLE PERFORMER. THAT’S WHY THE VOLVO D16 IS NOW OUR ENGINE OF CHOICE.”**

Dudley Baldwin, President Baldwin Distribution



In 2006 Dudley Baldwin rewarded long-time driver, Les Hill, for his excellent service by allowing him to choose his next truck – any brand he wanted. Hill chose a Volvo VN 780 with a Volvo D16 535-hp engine.

“We have been running Volvo trucks with Volvo power in our fleet since 2004 and our drivers really like them. They particularly love the superior ride and comfort Volvo trucks are famous for. So it was no surprise to us when Les Hill chose a Volvo VN 780 above all other brands as his next new truck. His choice of the 535-hp D16 engine also gave us the opportunity to evaluate the new engine which had just been introduced by Volvo.”

The truck has been in service for over a year now and we’ve had absolutely no service or maintenance problems with the engine. Les puts 14,000+ miles a month on it and the most recent fuel economy reading was 7.96 mpg. Les contends there’s nothing on the road he can’t out pull. He says he shifts only once between Amarillo and Albuquerque, and only makes about two shifts between Albuquerque and Flagstaff.”

The impressive performance of the D16 engine on this truck convinced us to order an additional five units. Those units have only been in service about 60 days, but are already delivering fuel economy as high as 6.63 mpg. We are also looking at ordering an additional 50 780s with D16 engines and I-Shift transmissions for delivery in 2008.”

With the excellent performance we’ve experienced with all of our Volvo units, Volvo trucks and engines will remain our #1 for future purchases.”



VN 780

Baldwin Distribution, Amarillo, TX  
Refrigerated Carrier

Current Equipment: 123 total tractors 58 are Volvo (57 780s and one 670), all powered by Volvo D12 465-hp or D16 535-hp engines. 70 mph set road speed and cruise

Average annual mileage: 133,000

Volvo Customer Since: 2003

For more information on Volvo, contact your local Volvo dealership or visit us online at [www.volvotrucks.us.com](http://www.volvotrucks.us.com).

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