

VOLVO TRUCKS CUSTOMERS LOVE THE VOLVO VHD

“TAKING CARE OF BUSINESS IS A WHOLE LOT EASIER WITH THE VOLVO VHD.”

Bruce Underwald, VP Operations
TCB, LLC



Bruce Underwald credits his Volvo VHDs and his Volvo dealer with helping his business run smoother.

Bruce Underwald, Owner and
Vice President Operations
TCB, LLC
Livingston, NJ

Regional Hauler

15 Class 8 units including six
Volvo VHDs

Average length of haul per
unit: 525 miles

Volvo customer since 2006

TCB stands for “taking care of business,” and Bruce Underwald says that’s exactly what the Volvo VHDs in his fleet help him do. They help by delivering improved uptime, greater fuel efficiency and enhanced driver satisfaction.

“TCB, LLC has been in operation for five years now, and we haul dredging and other waste products from in and around the New York City -- Hudson River area with our 15 dump body units. But TCB is just one of our business endeavors. It was actually through another of our companies that we were introduced to the virtues of Volvo trucks. We operate the largest diesel emission inspection and repair center in New Jersey and service thousands of trucks annually. It was the positive comments from the many Volvo truck owners who have come through that facility that convinced me to buy that first Volvo VHD in 2006.

“I was somewhat concerned as to what driver reaction would be to that first Volvo, but I needn’t have worried. The driver assigned to it loved it immediately for its comfort, handling, turning radius and power. We now own six VHDs, have four more on order, and four anxious drivers who can’t wait for them to come in.

“Aside from driver satisfaction, our VHDs are delivering greater uptime, lower repair costs and outstanding fuel economy. Our per-unit daily run averages 525 highway miles with a gross weight of 73,280 lbs. We’re at 6.7 mpg on a loaded-to-empty average. Three of the units are Volvo D12-powered and three are powered by the new Volvo D13 405-hp engine.

“My praise for Volvo wouldn’t be complete without adding that the Harvey Truck Center in New Castle, DE is the best dealership I’ve ever done business with. They’re fast, efficient, and take excellent care of me and my trucks.

“Satisfied drivers, lower operating costs and great service. What’s not to like about my Volvo VHDs! They help me take care of business.”

For more information on Volvo, contact your local Volvo dealership or visit us online at www.volvotrucks.us.com.

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